



South Kern Cemetery District

15543 South Vineland Road

Bakersfield, CA 93307

(661) 845-2540

AGENDA BOARD OF TRUSTEES MEETING OF THE SOUTH KERN CEMETERY DISTRICT ARVIN LIBRARY BOARD ROOM 201 CAMPUS DRIVE ARVIN, CA TUESDAY DECEMBER 15, 2015 AT 5:30 PM

1. **Call To Order:**
2. **Pledge of Allegiance:**
3. **Roll Call:**
4. **Public Comments and Communication:** This portion of the meeting is reserved for members of the public desiring to address the Board on any matter not on the agenda and over which the Board has jurisdiction. The Board will receive comments but will not respond or take any action. Any matter may be referred to staff for further review or disposition. The person addressing the Board is asked to state their name and address for the record. Each member addressing the public should limit their comments to two minutes in duration.
5. **Consent Calendar:** These items are routine and non-controversial. These items are approved in one motion unless a Board member or member of the public removes a particular item.
 - a. Approval of the Bill Paying List for November 2015: \$14,567.33
 - b. Approval and acceptance of minutes:
November 17, 2015 Regular Meeting
 - c. YTD budget report
 - d. Investment, banking, and tax accounts report
 - e. Accounts Receivable Aging Report
 - f. Burial activity report
 - g. Acknowledge receipt of all correspondence

Board Business:
None

6. **District Manager Report:**

7. **Board Member Comments:**
- a. SDLF Trustee Training
 - b. CAPC Annual Training

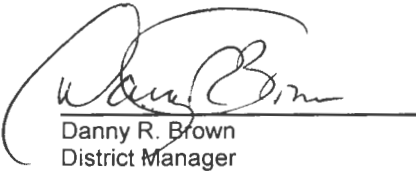
8. Closed Session:

None

9. Adjournment:

Next regular scheduled meeting will be at 5:30PM on January 19, 2016

This is to certify that this agenda was posted at The South Kern Cemetery District Office, 15543 South Vineland Road Bakersfield, CA on December 11, 2015.



Danny R. Brown
District Manager

The South Kern Cemetery District does not discriminate on the basis of disability in the access to, provision of or employment in its programs and activities pursuant to 29 United States Code Section 12132 and California Civil Code Section 54. Information regarding the rights provided under the Americans with Disabilities Act (ADA) may be obtained from the District Office. If you need special assistance to participate in any meeting, please contact the District Office at (661) 845-2540 to make reasonable arrangements to ensure accessibility to this meeting.

South Kern Cemetery District

15543 South Vineland Road

Bakersfield, CA 93307

8:50 AM

Bill Transactions

11/1/2015 To 11/30/2015

Check#	Vendor Name	Amount
3032	Danny Brown	\$73.36
3033	Applied Technology Group Inc.	\$79.00
3034	AT&T	\$173.85
3035	Bank of America Business Card	\$2,269.91
3036	Blackburn Oil	\$91.85
3037	Kaiser Permanente	\$2,150.43
3038	Kern River Power Equipment Inc.	\$161.47
3039	Lamont General Store	\$89.71
3040	Mission Linen Supply	\$116.28
3041	PA Security and Video	\$30.00
3042	PG&E	\$624.48
3043	Ready Fresh By Nestle	\$61.89
3044	Lowe's	\$385.62
3045	Cartwright Wheel and Brake	\$60.00
3046	CAPC	\$360.00
3047	Asco Pacific	\$293.04
3048	Zee Medica Services	\$24.94
3049	Lamont Sanitation	\$176.68
3052	Chandra Mead	\$89.10

	3051	Trustee	\$50.00
12/11/2015	3050	Farrell Neeley	\$50.00
	3053	Linda Leary	\$50.00
	3031	Johnny's Tree Services	\$6,400.00
	2993	Guardian Life Insurance Co.	\$44.80
	3054	United Health Care	\$660.92
		Total	\$14,567.33

8:50 AM

South Kern Cemetery District

15543 South Vineland Road

Bakersfield, CA 93307

(661) 845-2540

MINUTES BOARD OF TRUSTEES MEETING OF THE SOUTH KERN CEMETERY DISTRICT ARVIN LIBRARY BOARD ROOM 201 CAMPUS DRIVE ARVIN, CA TUESDAY NOVEMBER 17, 2015

1. **Call To Order:** Chairman Neeley called the meeting to order at 5:31 PM
2. **Pledge of Allegiance:** Chairman Neeley led the Pledge of Allegiance
3. **Roll Call:** Chairman Neeley, Vice-Chairman Leary, Trustees Mead, Pantoja and Thome. Trustee Pantoja absent.
4. **Public Comments and Communication:** This portion of the meeting is reserved for members of the public desiring to address the Board on any matter not on the agenda and over which the Board has jurisdiction. The Board will receive comments but will not respond or take any action. Any matter may be referred to staff for further review or disposition. The person addressing the Board is asked to state their name and address for the record. Each member addressing the public should limit their comments to two minutes in duration.

None

5. **Consent Calendar:** These items are routine and non-controversial. These items are approved in one motion unless a Board member or member of the public removes a particular item.
 - a. Approval of the Bill Paying List for October 2015: \$17,195.76
 - b. Approval and acceptance of minutes:
October 20, 2015 Regular Meeting
 - c. YTD budget report
 - d. Investment, banking, and tax accounts report
 - e. Accounts Receivable Aging Report
 - f. Burial activity report
 - g. Acknowledge receipt of all correspondence

Trustee Thome requested item (a) be removed for further discussion. Trustee Mead made a motion to accept items b-g. Vice-Chair Leary seconded the motion. Item is passed 4-0-1 (Pantoja absent).

Trustee Thome requested a cost breakdown of item (a) with regard to Albert and Associates, LLP annual audit charges. After further discussion Thome made a motion to accept item (a). Vice-Chair Leary seconded the motion. Item is passed 4-0-1 (Pantoja absent).

Board Business

6. Report, Discussion and Possible Approval RE: Tree trimming and pruning services.

A report and request was made by the district manager regarding direction for tree trimming services. There was discussion pursuant to services and costs as well as what the board would like to do with the bid received.

Vice-Chair Leary made a motion to proceed with the bid received. Trustee Mead seconded the motion. With less than a unanimous vote received the district manager polled the board with the following results: Chairman Neeley-Aye; Vice-Chair Leary-Aye; Trustee Mead-Aye; Trustee Thome-Nay. Thome provided no details or reasoning behind the dissent. Item is passed 3-1-1 (Pantoja absent).

7. District Manager Report:

- a. Gopher X eradication machine
- b. New signage in place
- c. AB 700/AB 1825 training requirements
- d. Potential expansion into the mountain communities
- e. Eagle Scout billion graves project update
- f. Grant application submitted

8. Board Member Comments:

Vice-Chair Leary commented on the November 1st activities at the cemetery.

Trustee Mead provided an update to the KCSDA annual meeting. A desire to form a committee to accommodate the development of a strategic plan was expressed.

9. Closed Session:

None

10. Adjournment:

A motion to adjourn was made by Trustee Mead and second by Vice-Chair Leary. Vote to adjourn was 4-0-1.

Meeting adjourned at 6:28PM

Respectfully Submitted,

Danny R. Brown
District Manager

South Kern Cemetery District
 Profit & Loss by Month
 July 2015 through June 2016

	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	BUDGET
Income														
Income Pre-Need to At-Need	9,990.51	2,403.38	4,178.38	4,603.38	4,843.38								\$ 25,999.03	
At Need Sales														
Services Charge	1,820.00	1,280.00	2,890.00	2,240.00	1,920.00	650.00							\$ 650.00	
Burial Rights	3,995.00	945.00	4,340.00	3,115.00	1,695.00								\$ 10,240.00	
Open/Close	2,890.00	2,820.00	2,820.00	1,120.00									\$ 13,940.00	
Installing Memorials	1,890.00	640.00	2,315.00	1,980.00	845.00								\$ 7,990.00	
Handling Fee	2,790.00	930.00	3,100.00	2,490.00	1,240.00								\$ 10,540.00	
Equipment Services	3,611.00	703.00	3,631.00	2,989.00	1,593.00								\$ 12,537.00	
Liner	2,180.00	1,440.00	2,700.00	2,340.00	1,440.00								\$ 10,980.00	
Endowment Fund													\$ -	
Columbarium Niche													\$ (900.00)	
Out of District													\$ -	
At Need Sales - Other													\$ -	
Total At Need Sales	\$ 28,986.51	\$ 6,921.38	\$ 24,794.38	\$ 22,297.38	\$ 15,038.38	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,276.93	\$ 220,098.00
Pre Need Sales														
Contract Charges	80.00	20.00	20.00	80.00	140.00								\$ 340.00	
Memorial Setting Fee	360.00	360.00	(\$597.00)	990.00	720.00								\$ 580.00	
Endowment	6,400.00	1,280.00	6,400.00	4,480.00	11,280.00								\$ 1,663.00	
Burial Rights													\$ 29,820.00	
Niche Plaques Etching													\$ -	
Niche Sales													\$ -	
Total Niche Sales													\$ -	
Interest on Investment Account			798.08	792.30	707.84								\$ 2,298.22	
Interest on Bank Account				0.85	0.82								\$ 1.67	
Interest On County Accounts	\$ (15.32)		0.82	314.27	3,280.43								\$ 298.77	
Property Tax Income	658.17	0.00	7,197.55	2,823.61	3,280.43								\$ 13,968.78	
Legacy Sales	300.00	590.00	2,590.00		300.00								\$ 3,780.00	
Total Fiscal Year Tax Apportionment	942.85	560.00	10,586.45	3,931.03	4,298.99								\$ 20,319.22	\$ 110,000.00
Gross Income	\$ 36,759.36	\$ 10,941.38	\$ 41,173.83	\$ 32,038.41	\$ 32,055.27								\$ 152,878.25	\$ 435,700.00
EXPENSE														
District Manager	4,894.80	6,106.00	4,894.80	4,894.80	6,106.00								\$ 28,986.40	
Administrative Assistant	3,076.80	3,946.00	3,076.80	3,293.14	3,946.00								\$ 17,138.74	
Grounds Crew I	2,798.00	3,460.00	2,798.00	2,798.00	3,563.80								\$ 15,327.80	
Grounds Crew II	2,520.00	3,150.00	2,520.00	2,567.25	3,244.50								\$ 14,001.75	
Grounds Crew III	1,328.36	1,488.36	878.13	935.55	1,404.70								\$ 6,138.12	
Board of Trustees Meeting	250.00	200.00	250.00	250.00	250.00								\$ 1,200.00	
Insurance-Health	2,150.43	4,300.00	2,151.29	2,150.43	2,150.43								\$ 12,902.58	
Insurance-Dental	549.00	599.00	575.94	549.00	549.00								\$ 2,791.84	
Insurance-Vision	111.82	127.84	120.90	111.82	111.82								\$ 504.50	
Insurance-Flex Elect	300.00	300.00	300.00	300.00	300.00								\$ 1,500.00	
Insurance-Life													\$ 44.80	
Board Per Diem	150.00		600.00										\$ 800.00	
Employee Per Diem	1,109.24	2,162.28	2,779.24	807.57	407.55								\$ 525.00	
CALPERS	116.28	116.28	116.28	116.28	116.28								\$ 7,285.88	
Uniforms													\$ 581.40	
Safety Equipment													\$ 24.94	
Cellular Allowance	75.00	75.00	75.00	75.00	75.00								\$ 375.00	
Vehicle Allowance	200.00	200.00	200.00	200.00	200.00								\$ 1,000.00	
Travel & Training- Trustees	527.10	39.10	255.93	787.50	39.10								\$ 1,628.73	
Travel & Training-Employees	1,205.09	(623.00)	294.40	288.98	73.38								\$ 1,216.81	
Fuel and Oil	137.31		181.98	189.11	5,000.00								\$ 499.38	
Tree Maintenance													\$ 5,000.00	
Cleaning/Paper Supplies	137.05		29.07										\$ 166.12	
Large Tool Replacement													\$ 211.88	
Small Tool Replacement													\$ 13.55	
Equipment Rental													\$ 288.75	

South Kern Cemetery District
 Profit & Loss by Month
 July 2015 through June 2016

	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	BUDGET
Equipment Repair and Maintenance			18.82	(97.54)	161.47								\$ 83.75	\$ 380.00
Headstone Base			350.00										\$ 360.00	\$ 380.00
Linens			5,070.00										\$ 5,070.00	\$ 5,070.00
Vase			749.98										\$ 749.98	\$ 749.98
Insecticides and Herbicides	149.30												\$ 149.30	\$ 149.30
Marker Equipment, Repair	92.82												\$ 92.82	\$ 92.82
Maintenance and Grounds Subtotal	\$ 516.48	\$ -	\$ 6,380.83	\$ 780.01	\$ 5,796.17								\$ 13,443.49	\$ 32,950.00
Administration				426.14	392.82								\$ 818.96	\$ 818.96
Postage		103.75	5.96										\$ 109.71	\$ 109.71
Office Supplies	61.33	102.40											\$ 340.03	\$ 340.03
Memberships			25.00	1,397.00	360.00								\$ 1,772.00	\$ 1,772.00
County of Kern Admin Fees					108.00								\$ 108.00	\$ 108.00
Professional Services-Audit				8,438.13									\$ 8,438.13	\$ 8,438.13
Professional Services-Legal		608.02	463.78										\$ 1,072.80	\$ 1,072.80
Software/Computers	19.99	19.99	19.99	19.99	159.99								\$ 239.95	\$ 239.95
Bank Fee	7.33												\$ 7.33	\$ 7.33
Credit Card Processing Fee	123.51	34.54	33.33	148.59	199.47								\$ 540.44	\$ 540.44
Sales Tax	623.00			531.00									\$ 1,156.00	\$ 1,156.00
Payroll Tax-SS/UFCA	1,159.20	1,424.85	1,132.49	1,148.32	1,425.60								\$ 6,281.46	\$ 6,281.46
Insurance-Property Liability			4,821.90										\$ 4,821.90	\$ 4,821.90
Insurance-Workers Comp													\$ -	\$ -
Memorial Day Services		100.00											\$ 100.00	\$ 100.00
Payroll Processing Fee	130.33		80.22	130.33	40.11								\$ 380.99	\$ 380.99
Administration Subtotal	\$ 2,128.69	\$ 2,394.55	\$ 6,982.67	\$ 11,603.36	\$ 2,468.47								\$ 29,576.74	\$ 83,690.00
Utilities													\$ 58.68%	\$ 58.68%
AT&T	335.88	173.06	171.71	173.72	173.85								\$ 1,028.22	\$ 1,028.22
PG&E	622.31	827.88	928.12	839.39	824.48								\$ 3,842.18	\$ 3,842.18
Alarm Services	30.00	30.00	30.00	30.00	30.00								\$ 150.00	\$ 150.00
Internet Service	79.00	79.00	79.00	79.00	79.00								\$ 385.00	\$ 385.00
Drinking Water	54.79	108.27	67.23	72.55	61.89								\$ 362.73	\$ 362.73
Sanitation Service	176.68	176.68	176.68	176.68	176.68								\$ 883.40	\$ 883.40
Utilities Subtotal	\$ 1,288.68	\$ 1,392.89	\$ 1,452.74	\$ 1,371.34	\$ 1,145.90								\$ 5,691.53	\$ 15,200.00
Capital Outlay													\$ 43.83%	\$ 43.83%
Grounds/Irrigation	665.81	74.18	25.73	88.57	1,773.67								\$ 2,627.96	\$ 2,627.96
Buildings	37.98				1,723.82								\$ 1,761.88	\$ 1,761.88
Equipment	388.80	120.05											\$ 518.85	\$ 518.85
Vehicles	0.00				60.00								\$ 60.00	\$ 60.00
Outlay Subtotal	\$ 1,102.59	\$ 214.23	\$ 25.73	\$ 88.57	\$ 1,773.67								\$ 3,450.85	\$ 3,450.85
Expenses Total	\$ 26,366.42	\$ 29,498.55	\$ 36,764.68	\$ 34,133.48	\$ 35,401.41								\$ 162,162.54	\$ 435,700.00
TOTAL INCOME	\$ 26,366.42	\$ 29,498.55	\$ 36,764.68	\$ 34,133.48	\$ 35,401.41								\$ 162,162.54	\$ 435,700.00
TOTAL EXPENSE	\$ 26,366.42	\$ 29,498.55	\$ 36,764.68	\$ 34,133.48	\$ 35,401.41								\$ 162,162.54	\$ 435,700.00
PROFIT (LOSS)	\$ 10,402.94	\$ 10,899.17	\$ 4,000.15	\$ 13,000.07	\$ 13,000.19								\$ 37,222%	\$ 162,878.25
P&L Total YTD													\$ 37,222%	\$ 162,878.25
													\$ (9,284.28)	\$ (9,284.28)

	12/2014	1/2015	2/2015	3/2015	4/2015	5/2015	6/2015	7/2015	8/2015	9/2015	10/2015	11/2015
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Investment Account

Opening Valuation	\$ 332,335.08	\$ 332,335.08	\$ 333,829.84	\$ 333,061.75	\$ 333,924.79	\$ 333,364.43	\$ 333,289.43	\$ 332,670.80	\$ 333,488.27	\$ 333,333.05	\$ 333,175.12	\$ 332,544.84
Credit/Debit/Transfers	\$	\$ 826.54	\$ 836.56	\$ 863.04	\$ 844.29	\$ 841.43	\$ 809.63	\$ 817.47	\$ 798.42	\$ 798.08	\$ 792.30	\$ 707.64
Change in Value	\$	\$ 488.22	\$ (1,404.65)	\$ (1,404.65)	\$ (856.43)	\$ (856.43)	\$ (1,408.26)	\$	\$ (943.64)	\$ (948.01)	\$ (1,422.68)	\$ (1,501.04)
Closing Valuation	\$ 332,335.08	\$ 333,629.84	\$ 333,061.75	\$ 333,924.79	\$ 333,061.75	\$ 333,289.43	\$ 332,670.80	\$ 333,488.27	\$ 333,289.43	\$ 333,333.05	\$ 333,175.12	\$ 332,544.84

Bank of America Account

Checking Account	2687	\$ 119,486.95	\$ 108,264.01	\$ 100,741.45	\$ 105,127.12	\$ 95,420.20	\$ 84,130.79	\$ 75,163.14	\$ 102,895.55	\$ 103,669.54	\$ 107,361.49	\$ 95,979.69	\$ 76,049.53
Credit Card Received	1820	\$ 82,291.52	\$ 82,260.97	\$ 82,230.28	\$ 82,199.73	\$ 82,169.13	\$ 82,138.58	\$ 82,107.98	\$ 82,172.94	\$ 49,923.17	\$ 49,923.99	\$ 49,924.84	\$ 49,925.66
Special Projects	1130	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Total Cash On Hand		\$ 201,778.47	\$ 190,524.98	\$ 182,971.73	\$ 187,326.85	\$ 177,589.33	\$ 166,269.37	\$ 157,271.12	\$ 185,068.49	\$ 153,592.71	\$ 157,285.48	\$ 145,904.53	\$ 125,975.19

County Funds

Tax Account Funds	42000	\$ 43,837.95	\$ 44,933.48	\$ 42,891.13	\$ 43,705.27	\$ 80,003.63	\$ 81,822.86	\$ 84,796.46	\$ 85,553.40	\$ 85,448.40	\$ 92,645.95	\$ 95,441.08	\$ 98,623.51
Endowment Care	42002	\$ 73,163.56	\$ 73,231.71	\$ 73,231.71	\$ 73,231.71	\$ 73,333.30	\$ 73,333.30	\$ 73,333.30	\$ 73,433.13	\$ 72,422.13	\$ 73,433.13	\$ 73,540.34	\$ 73,540.34
Land Purchase/Development	42004	\$ 961.43	\$ 962.33	\$ 962.33	\$ 962.33	\$ 963.67	\$ 963.67	\$ 963.67	\$ 964.98	\$ 964.98	\$ 964.98	\$ 966.39	\$ 966.39
Pre-Nond Sales	42005	\$ 156,048.20	\$ 156,192.85	\$ 156,192.85	\$ 156,192.85	\$ 156,410.23	\$ 156,410.23	\$ 156,410.23	\$ 124,006.69	\$ 124,006.69	\$ 124,006.69	\$ 124,000.62	\$ 124,000.62
Total		\$ 274,011.14	\$ 275,354.87	\$ 272,517.02	\$ 274,092.86	\$ 310,710.83	\$ 312,580.06	\$ 347,729.33	\$ 284,358.40	\$ 283,212.40	\$ 287,480.85	\$ 294,392.63	\$ 297,737.06
Total All Cash Accounts		\$ 308,124.68	\$ 298,479.85	\$ 295,212.20	\$ 295,344.00	\$ 321,664.88	\$ 312,009.06	\$ 337,684.26	\$ 202,916.10	\$ 270,168.16	\$ 281,911.65	\$ 273,004.00	\$ 266,063.85

South Kern Cemetery District

15543 South Vineland Road
Bakersfield, CA 93307

Aged Receivables [Summary]

12/10/2015

12/10/2015
3:24:19 PM

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Name	Total Due	0 - 90	91 - 180	181 - 360	360+
Antonia Lopez Cardenas	\$266.00	\$0.00	\$0.00	\$266.00	\$0.00
Arbie Darlene Upton	\$249.00	\$0.00	\$0.00	\$249.00	\$0.00
Carlos Alejandro Larios	\$820.00	\$0.00	\$0.00	\$820.00	\$0.00
Araceli Cervantes Ochoa	\$652.50	\$0.00	\$652.50	\$0.00	\$0.00
Cesar & Norma Moreno	\$1,400.00	\$0.00	\$0.00	\$1,400.00	\$0.00
Dora Perez	\$1,312.96	\$0.00	\$0.00	\$1,312.96	\$0.00
Eddie Gracia	\$1,000.00	\$0.00	\$1,000.00	\$0.00	\$0.00
Eliseo Raya Reyes	\$976.50	\$976.50	\$0.00	\$0.00	\$0.00
Elizabeth Salinas	\$801.66	\$0.00	\$801.66	\$0.00	\$0.00
Epifania De La Rosa	\$510.00	\$510.00	\$0.00	\$0.00	\$0.00
Esmeralda Moreno	\$467.50	\$467.50	\$0.00	\$0.00	\$0.00
Fernando Hernandez Alvarez	\$200.00	\$0.00	\$0.00	\$200.00	\$0.00
Guadalupe Gomez	\$2,220.00	\$2,220.00	\$0.00	\$0.00	\$0.00
Guadalupe Navarro	\$1,479.50	\$0.00	\$0.00	\$1,479.50	\$0.00
Herminia Gomez	\$540.00	\$0.00	\$0.00	\$540.00	\$0.00
Amparo Juarez	\$467.50	\$467.50	\$0.00	\$0.00	\$0.00
Liliana Martinez	\$427.63	\$0.00	\$427.63	\$0.00	\$0.00
Margarita G. Hernandez	\$1,680.00	\$0.00	\$0.00	\$1,680.00	\$0.00
Marisol G. Cardenas	\$250.00	\$0.00	\$0.00	\$250.00	\$0.00
Miguel Morales	\$710.00	\$0.00	\$0.00	\$710.00	\$0.00
Ana Mosqueda	\$510.00	\$510.00	\$0.00	\$0.00	\$0.00
Olga Ortiz DelaRosa	\$675.00	\$0.00	\$675.00	\$0.00	\$0.00
Patricia Amador	\$882.36	\$0.00	\$0.00	\$882.36	\$0.00
Ramona Sierra	\$182.61	\$0.00	\$0.00	\$182.61	\$0.00
Agustina Rodriguez	\$510.00	\$510.00	\$0.00	\$0.00	\$0.00
Ronald David Calley	\$340.00	\$0.00	\$340.00	\$0.00	\$0.00
Rosario Zavala	\$210.00	\$0.00	\$210.00	\$0.00	\$0.00
Salvador & Emelina Hernande	\$158.34	\$0.00	\$0.00	\$158.34	\$0.00
Sauseda Conrado Rodriguez	\$1,404.68	\$0.00	\$0.00	\$1,404.68	\$0.00
Raul Silva	\$510.00	\$510.00	\$0.00	\$0.00	\$0.00
Steven Edward Ward	\$980.00	\$0.00	\$0.00	\$980.00	\$0.00
Guadalupe Yolanda Stine	\$788.00	\$0.00	\$788.00	\$0.00	\$0.00
Susana Gonzalez	\$708.34	\$0.00	\$0.00	\$708.34	\$0.00
Veronica Torres	\$870.00	\$870.00	\$0.00	\$0.00	\$0.00
Emma Vasquez	\$460.00	\$460.00	\$0.00	\$0.00	\$0.00
Total:	\$25,620.08	\$7,501.50	\$4,894.79	\$13,223.79	\$0.00
Aging Percent:		29.3%	19.1%	51.6%	0.0%



South Kern Cemetery District

15543 South Vineland Road

Bakersfield, CA 93307

(661) 845-2540

Date: December 11, 2015

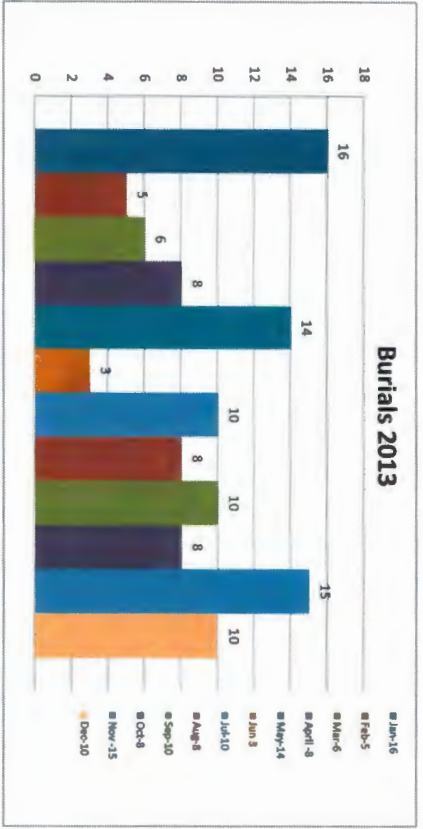
To: Board of Trustees

RE: Accounts Receivable Delinquent Accounts

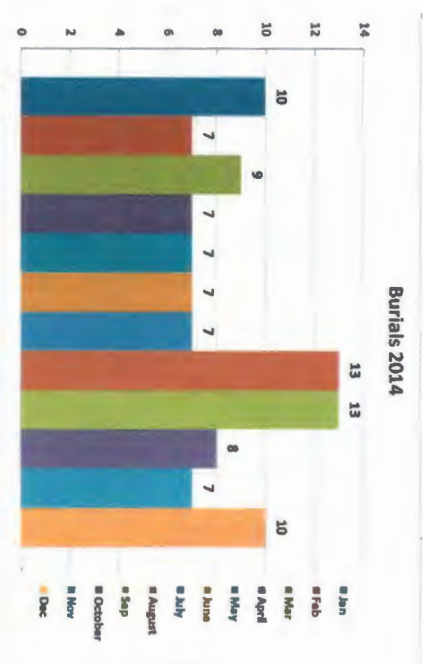
Name	Contract	Amount Due	Status	Remarks
Conrado Rodriguez	572	\$1,404.68	Legal	Cancelling
Dora Perez	336	\$1,312.96	Legal	Cancelling
Guadalupe Navarro	353	\$1,479.50	Legal	Cancelling
Patricia Amador	488	\$882.36	Legal	Cancelling
Maria Trinidad Martinez	596	\$265.00	Legal	Cancelling
Total		\$5,344.50		

Danny R. Brown
District Manager

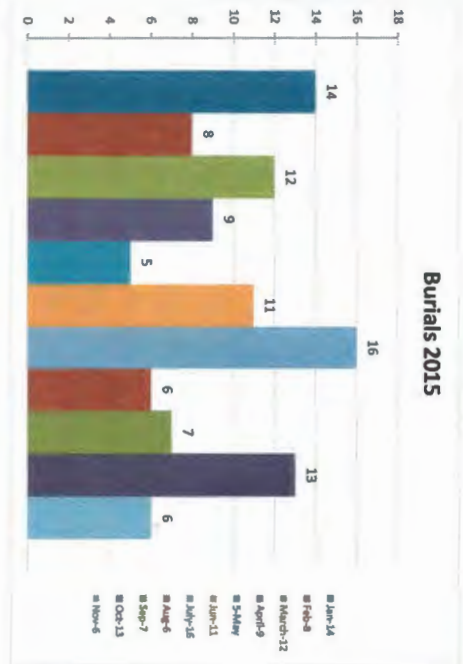
South Kern Cemetery District Arvin



Burials 2013
 YT-Single 49
 YT-Double 34
 YT-Cremation 21
 YT-Retirement 1
 YT-Babies 5
 YT-Niche 3
Total 113



Burials 2014
 YT-Single 53
 YT-Double 34
 YT-Cremation 15
 YT-Retirement 0
 YT-Babies 1
 YT-Niche 2
Total 105



Burials 2015
 YT-Single 65
 YT-Double 20
 YT-Cremation 14
 YT-Retirement 0
 YT-Babies 6
 YT-Niche 2
Total 107

	2009	2010	2011	2012	2013	2014	2015	2016	Average
January	9	7	16	13	15	10	14		12
February	9	7	8	9	6	7	8		8
March	8	17	6	9	6	9	12		10
April	8	8	12	6	8	7	9		8
May	10	8	6	7	14	7	5		8
June	15	10	9	9	3	7	11		9
July	11	9	9	3	10	7	16		9
August	12	8	12	6	8	13	6		9
September	12	8	14	19	11	7	7		12
October	2	8	5	10	7	8	13		8
November	11	6	11	15	15	7	7		10
December	9	8	11	9	10	10	6		10
Total	110	104	121	116	131	105	107		9