



South Kern Cemetery District

15543 South Vineland Road

Bakersfield, CA 93307

(661) 845-2540

AGENDA BOARD OF TRUSTEES MEETING OF THE SOUTH KERN CEMETERY DISTRICT ARVIN LIBRARY BOARD ROOM 201 CAMPUS DRIVE ARVIN, CA TUESDAY OCTOBER 20, 2015 AT 5:30 PM

- 1. Call To Order:**
- 2. Pledge of Allegiance:**
- 3. Roll Call:**
- 4. Public Comments and Communication:** This portion of the meeting is reserved for members of the public desiring to address the Board on any matter not on the agenda and over which the Board has jurisdiction. The Board will receive comments but will not respond or take any action. Any matter may be referred to staff for further review or disposition. The person addressing the Board is asked to state their name and address for the record. Each member addressing the public should limit their comments to two minutes in duration.
- 5. Consent Calendar:** These items are routine and non-controversial. These items are approved in one motion unless a Board member or member of the public removes a particular item.
 - a. Approval of the Bill Paying List for September 2015: \$16,537.43
 - b. Approval and acceptance of minutes:
September 15, 2015 Regular Meeting
 - c. YTD budget report
 - d. Investment, banking, and tax accounts report
 - e. Accounts Receivable Aging Report
 - f. Burial activity report
 - g. Acknowledge receipt of all correspondence

Report:

- 6.** Albert and Associates presentation of the Fiscal Year 2014-15 Financial Statement and Audit Findings.

Board Business:

- 7. None**
- 8. District Manager Report:**

9. Board Member Comments:

- a. Report on CAPC Conference and education seminar

10. Recess to Closed Session:

CONFERENCE WITH LEGAL COUNSEL-EXISTING LITIGATION-Closed session pursuant to Government Code section 54956.9. Stephen Schrepfer v. South Kern Cemetery District et al, Case No. S-1500-CV-283974-DRL.

CONFERENCE WITH LEGAL COUNSEL - ANTICIPATED LITIGATION (Government Code Section 54956.9(d)(2)(e)(1) Number of cases: Two (2) Based on significant exposure to litigation in the opinion of the Board of Trustees on the advice of legal counsel, based on: Facts and circumstances that might result in litigation against the District but which the District believes are not yet known to a potential plaintiff or plaintiffs, which facts and circumstances need not be disclosed

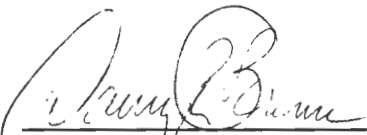
11. Reconvene in Open Session:

12. Report from Closed Session:

13. Adjournment:

Next regular scheduled meeting will be at 5:30PM on November 17, 2015

This is to certify that this agenda was posted at The South Kern Cemetery District Office, 15543 South Vineland Road Bakersfield, CA on October 16, 2015.



Danny R. Brown
District Manager

The South Kern Cemetery District does not discriminate on the basis of disability in the access to, provision of or employment in its programs and activities pursuant to 29 United States Code Section 12132 and California Civil Code Section 54. Information regarding the rights provided under the Americans with Disabilities Act (ADA) may be obtained from the District Office. If you need special assistance to participate in any meeting, please contact the District Office at (661) 845-2540 to make reasonable arrangements to ensure accessibility to this meeting.

South Kern Cemetery District

*15543 South Vineland Road
Bakersfield, CA 93307*

Purchase Register

09/01/2015-09/30/2015

| Check # | Vendor Name | Amount |
|---------|-----------------------------------|--------------------|
| 2969 | Mission Linen Supply | \$145.35 |
| 2970 | Lamont Sanitation | \$176.68 |
| 2971 | Bank of America Business Card | \$25.94 |
| 2972 | Lamont General Store | \$25.73 |
| 2973 | Blackburn Oil | \$161.96 |
| 2974 | Ready Fresh By Nestle | \$67.23 |
| 2975 | PA Security and Video | \$30.00 |
| 2976 | Office Depot | \$88.00 |
| 2977 | Applied Technology Group Inc. | \$79.00 |
| 2978 | AT&T | \$171.71 |
| 2979 | PG&E | \$928.12 |
| 2981 | Kirk & Simas | \$463.78 |
| 2983 | NAPA Auto Parts | \$19.82 |
| 2985 | Kern County Specia Districts Assn | \$25.00 |
| 2987 | Asco Pacific | \$749.98 |
| 2989 | California Valley Vault | \$5,420.00 |
| 2990 | Kaiser Permanente | \$2,151.29 |
| 2991 | Golden State Risk Management | \$4,821.90 |
| 2992 | United Health Care | \$696.84 |
| 2980 | Farrell Neeley | \$50.00 |
| 2986 | Linda Leary | \$50.00 |
| 2982 | Manuel Pantoja | \$50.00 |
| 2984 | Cynthia Mae Nicholson | \$50.00 |
| 2988 | Chandra Mead | \$89.10 |
| | Total | \$16,537.43 |

South Kern Cemetery District

15543 South Vineland Road

Bakersfield, CA 93307

(661) 845-2540

MINUTES BOARD OF TRUSTEES MEETING OF THE SOUTH KERN CEMETERY DISTRICT ARVIN LIBRARY BOARD ROOM 201 CAMPUS DRIVE ARVIN, CA TUESDAY SEPTEMBER 15, 2015

1. **Call To Order:** Chairman Neeley called the meeting to order at 5:32 PM
2. **Pledge of Allegiance:** Chairman Neeley led the Pledge of Allegiance
3. **Roll Call:** Chairman Neeley, Vice-Chairman Leary, Trustees Mead, Pantoja and Thome. All present
4. **Public Comments and Communication:** This portion of the meeting is reserved for members of the public desiring to address the Board on any matter not on the agenda and over which the Board has jurisdiction. The Board will receive comments but will not respond or take any action. Any matter may be referred to staff for further review or disposition. The person addressing the Board is asked to state their name and address for the record. Each member addressing the public should limit their comments to two minutes in duration.

A member of the public commented on the presence of persons at the cemetery on Sunday sitting on blankets and eating food at a graveside.

An attendee commented on the use of the term "Okie".

Trustee Thome commented on upcoming training approvals.

Chairman Neeley advised trustees that public comments are for the public and random board member comments are reserved for the appropriate time on the agenda.

5. **Consent Calendar:** These items are routine and non-controversial. These items are approved in one motion unless a Board member or member of the public removes a particular item.
 - a. Approval of the Bill Paying List for August 2015: \$9,407.25
 - b. Approval and acceptance of minutes:
August 18, 2015 Regular Meeting
 - c. YTD budget report
 - d. Investment, banking, and tax accounts report
 - e. Accounts Receivable Aging Report
 - f. Burial activity report
 - g. Acknowledge receipt of all correspondence

Trustee Thome pulled item (a) for discussion. Trustee Leary made a motion to approve items (b) through (g). Trustee Pantoja second the motion. Item is passed 5-0-0.

Trustee Thome requested a review of the training fees, Kaiser Permanente, and United Healthcare expenditures

Trustee Thome made a motion to accept Item (a). Trustee Mead second the motion. Item is passed 5-0-0.

Board Business

None

6. District Manager Report:

- a. Annual audit to be presented in October

7. Board Member Comments:

Trustee Mead stated she was just reappointed to another term this morning.

8. Closed Session:

None

- 9. Adjournment:** Trustee Pantoja made a motion to adjourn. A second was given by Vice-Chair Leary 5-0-0.

Meeting adjourned at 5:43 PM

Respectfully Submitted,

Danny Brown
District Manager

South Kern Cemetery District
 Profit & Loss by Month
 July 2018 through June 2018

| | July | August | September | October | November | December | January | February | March | April | May | June | TOTAL | BUDGET | |
|--|---------------------|---------------------|---------------------|---------|----------|----------|---------|----------|-------|-------|-----|------|---------------------|----------------------|---------------|
| Income | | | | | | | | | | | | | | | |
| Income Pre-Need to At-Need | 9,980.51 | 2,403.38 | 4,178.38 | | | | | | | | | | \$ 16,562.27 | | |
| At Need Sales | | | | | | | | | | | | | | | |
| Burial Rights | 1,920.00 | 1,280.00 | 2,880.00 | | | | | | | | | | \$ 6,080.00 | | |
| Open/Close | 3,855.00 | 945.00 | 4,340.00 | | | | | | | | | | \$ 9,140.00 | | |
| Installing Memorials | 2,800.00 | 280.00 | 2,520.00 | | | | | | | | | | \$ 5,600.00 | | |
| Handling Fee | 1,890.00 | 640.00 | 2,315.00 | | | | | | | | | | \$ 4,845.00 | | |
| Equipment Services | 2,790.00 | 930.00 | 3,100.00 | | | | | | | | | | \$ 6,820.00 | | |
| Liner | 3,611.00 | 703.00 | 3,631.00 | | | | | | | | | | \$ 7,945.00 | | |
| Endowment Fund | 2,160.00 | 1,440.00 | 2,700.00 | | | | | | | | | | \$ 6,300.00 | | |
| Columbarium Niche | | | | | | | | | | | | | \$ - | | |
| Out of District | | | (\$900.00) | | | | | | | | | | \$ (900.00) | | |
| At Need Sales - Other | | | | | | | | | | | | | \$ - | | |
| Total At Need Sales | \$ 20,960.51 | \$ 6,621.38 | \$ 24,794.38 | | | | | | | | | | \$ 52,376.27 | \$ 220,000.00 | 23.8% |
| Pre Need Sales | | | | | | | | | | | | | | | |
| Contract Charges | 80.00 | 20.00 | 20.00 | | | | | | | | | | \$ 120.00 | | |
| Memorial Setting Fee | | | | | | | | | | | | | \$ - | | |
| Endowment | 360.00 | 360.00 | (\$597.00) | | | | | | | | | | \$ 123.00 | | |
| Burial Rights | 6,400.00 | 1,280.00 | 6,400.00 | | | | | | | | | | \$ 14,080.00 | | |
| Total Pre Need Sales | \$ 6,840.00 | \$ 1,660.00 | \$ 5,823.00 | | | | | | | | | | \$ 12,303.00 | \$ 98,000.00 | 14.6% |
| Total Pre-Need to At-Need | \$ 27,800.51 | \$ 8,281.38 | \$ 30,617.38 | | | | | | | | | | \$ 64,679.27 | \$ 318,000.00 | 20.3% |
| Interest on Investment Account | | | 788.08 | | | | | | | | | | \$ 788.08 | | |
| Interest on Bank Account | | | | | | | | | | | | | \$ - | | |
| Interest On County Accounts | \$ (15.32) | | 0.82 | | | | | | | | | | \$ (14.50) | | |
| Property Tax Income | 658.17 | 0.00 | 7,197.55 | | | | | | | | | | \$ 7,855.72 | | |
| Legacy Sales | 300.00 | 590.00 | 2,800.00 | | | | | | | | | | \$ 3,690.00 | | |
| Total Fiscal Year Tax Apportionment | 942.85 | 590.00 | 10,588.45 | | | | | | | | | | \$ 12,089.30 | \$ 110,000.00 | 10.99% |
| Gross Income | \$ 36,769.36 | \$ 10,841.38 | \$ 41,173.83 | | | | | | | | | | \$ 88,784.57 | \$ 435,700.00 | 20.38% |
| EXPENSE | | | | | | | | | | | | | | | |
| District Manager | 4,884.80 | 6,108.00 | 4,884.80 | | | | | | | | | | \$ 15,877.60 | | |
| Administrative Assistant | 3,078.80 | 3,846.00 | 3,078.80 | | | | | | | | | | \$ 9,999.60 | | |
| Grounds Crew I | 2,788.00 | 3,460.00 | 2,788.00 | | | | | | | | | | \$ 8,996.00 | | |
| Grounds Crew II | 2,520.00 | 3,150.00 | 2,520.00 | | | | | | | | | | \$ 8,190.00 | | |
| Grounds Crew III | 1,328.38 | 1,488.38 | 979.13 | | | | | | | | | | \$ 3,795.87 | | |
| Board of Trustees Meeting | 250.00 | 200.00 | 250.00 | | | | | | | | | | \$ 700.00 | | |
| Insurance-Health | 2,150.43 | 4,300.00 | 2,151.29 | | | | | | | | | | \$ 8,601.72 | | |
| Insurance-Dental | 549.00 | 569.00 | 575.94 | | | | | | | | | | \$ 1,693.94 | | |
| Insurance-Vision | 111.92 | 127.84 | 120.90 | | | | | | | | | | \$ 360.66 | | |
| Insurance-Flex Elect | 300.00 | 300.00 | 300.00 | | | | | | | | | | \$ 900.00 | | |
| Board Per Diem | | | 600.00 | | | | | | | | | | \$ 600.00 | | |
| Employee Per Diem | 150.00 | | 375.00 | | | | | | | | | | \$ 525.00 | | |
| CalPERS | 1,109.24 | 2,182.28 | 2,779.24 | | | | | | | | | | \$ 6,080.76 | | |
| Uniforms | 116.28 | 116.28 | 116.28 | | | | | | | | | | \$ 348.84 | | |
| Cellular Allowance | 75.00 | 75.00 | 75.00 | | | | | | | | | | \$ 225.00 | | |
| Vehicle Allowance | 200.00 | 200.00 | 200.00 | | | | | | | | | | \$ 600.00 | | |
| Travel & Training-Trustees | 527.10 | 39.10 | 255.93 | | | | | | | | | | \$ 822.13 | | |
| Travel & Training-Employees | 1,205.09 | (\$25.00) | 294.40 | | | | | | | | | | \$ 874.49 | | |
| Personnel Subtotal | \$ 21,322.02 | \$ 28,514.88 | \$ 22,322.71 | | | | | | | | | | \$ 69,159.61 | \$ 281,350.00 | 24.6% |
| Maintenance and Grounds | | | | | | | | | | | | | | | |
| Fuel and Oil | 137.31 | | 161.98 | | | | | | | | | | \$ 299.27 | | |
| Cleaning and Paper Supplies | 137.05 | | 29.07 | | | | | | | | | | \$ 166.12 | | |
| Equipment Repairs and Maintenance | | | 19.82 | | | | | | | | | | \$ 19.82 | | |
| Headstone Base | | | 350.00 | | | | | | | | | | \$ 350.00 | | |
| Liners | | | 5,070.00 | | | | | | | | | | \$ 5,070.00 | | |
| Vase | | | 749.98 | | | | | | | | | | \$ 749.98 | | |
| Insecticides and Herbicides | 149.30 | | | | | | | | | | | | \$ 149.30 | | |
| Marker Expenses | 92.82 | | | | | | | | | | | | \$ 92.82 | | |
| Maintenance and Grounds Subtotal | \$ 516.48 | \$ - | \$ 6,380.83 | | | | | | | | | | \$ 6,887.31 | \$ 30,460.00 | 22.8% |
| Administration | | | | | | | | | | | | | | | |
| Postage | | 103.75 | 5.98 | | | | | | | | | | \$ 109.71 | | |
| Office Supplies | 61.33 | 102.40 | | | | | | | | | | | \$ 163.73 | | |
| Memberships | | | 25.00 | | | | | | | | | | \$ 25.00 | | |

South Kem Cemetery District
 Profit & Loss by Month
 July 2016 through June 2016

| | July | August | September | October | November | December | January | February | March | April | May | June | TOTAL | BUDGET |
|------------------------------|---------------------|-----------------------|---------------------|---------|----------|----------|---------|----------|-------|-------|-----|------|--------------------------|-----------------------------|
| Professional Services-Audit | | | | | | | | | | | | | \$ - | |
| Professional Services-Legal | | 609.02 | 483.78 | | | | | | | | | | \$ 1,072.80 | |
| Software | 19.99 | 19.99 | 19.99 | | | | | | | | | | \$ 59.97 | |
| Bank Fee | 7.33 | | | | | | | | | | | | \$ 7.33 | |
| Credit Card Processing Fee | 123.51 | 34.54 | 33.33 | | | | | | | | | | \$ 191.38 | |
| Sales Tax | 625.00 | | | | | | | | | | | | \$ 625.00 | |
| Payroll Tax-SS/FICA | 1,159.20 | 1,424.85 | 1,132.49 | | | | | | | | | | \$ 3,716.54 | |
| Insurance-Property Liability | | | 4,821.90 | | | | | | | | | | \$ 4,821.90 | |
| Insurance-Workers Comp | | | | | | | | | | | | | \$ - | |
| Memorial Day Services | | 100.00 | | | | | | | | | | | \$ 100.00 | |
| Payroll Processing Fee | 130.33 | | 80.22 | | | | | | | | | | \$ 210.55 | |
| Administration Subtotal | \$ 2,128.60 | \$ 2,354.85 | \$ 6,562.67 | | | | | | | | | | \$ 11,103.91 | \$ 11,500.00 17.39% |
| Utilities | | | | | | | | | | | | | | |
| AT&T | 335.88 | 173.09 | 171.71 | | | | | | | | | | \$ 680.68 | |
| PG&E | 622.31 | 627.68 | 928.12 | | | | | | | | | | \$ 2,378.31 | |
| Alarm Services | 30.00 | 30.00 | 30.00 | | | | | | | | | | \$ 90.00 | |
| Internet Service | 79.00 | 79.00 | 79.00 | | | | | | | | | | \$ 237.00 | |
| Drinking Water | 54.79 | 106.27 | 67.23 | | | | | | | | | | \$ 228.29 | |
| Sanitation Service | 176.88 | 176.88 | 176.88 | | | | | | | | | | \$ 530.64 | |
| Utilities Subtotal | \$ 1,298.86 | \$ 1,292.84 | \$ 1,853.74 | | | | | | | | | | \$ 4,144.79 | \$ 4,500.00 27.37% |
| Capital Outlay | | | | | | | | | | | | | | |
| Grounds/Irrigation | 665.81 | 74.19 | 23.73 | | | | | | | | | | \$ 763.72 | |
| Buildings | 37.96 | | | | | | | | | | | | \$ 37.96 | |
| Equipment | 398.80 | 120.05 | | | | | | | | | | | \$ 518.85 | |
| Vehicles | 0.00 | | | | | | | | | | | | \$ - | |
| Outlay Subtotal | \$ 1,102.57 | \$ 214.24 | \$ 23.73 | | | | | | | | | | \$ 1,340.54 | |
| Expenses Total | \$ 26,366.42 | \$ 29,496.55 | \$ 36,764.68 | | | | | | | | | | \$ 92,627.65 | \$ 435,700.00 21.26% |
| TOTAL EXPENSE | \$ 26,366.42 | \$ 29,496.55 | \$ 36,764.68 | | | | | | | | | | Total Expense YTD | \$ 92,627.65 |
| TOTAL INCOME | \$ 30,786.39 | \$ 10,841.38 | \$ 41,178.56 | | | | | | | | | | Total Income YTD | \$ 88,784.57 |
| PROFIT (LOSS) | \$ 10,452.04 | \$ (18,655.17) | \$ 4,408.15 | | | | | | | | | | P&L Total YTD | \$ (3,843.08) |

| | 10/2014 | 11/2014 | 12/2014 | 1/2015 | 2/2015 | 3/2015 | 4/2015 | 5/2015 | 6/2015 | 7/2015 | 8/2015 | 9/2015 |
|---------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Investment Account | | | | | | | | | | | | |
| 2015-16 | | | | | | | | | | | | |
| Opening Valuation | \$ 333,519.12 | \$ 334,420.85 | \$ 332,335.08 | \$ 332,335.08 | \$ 333,629.84 | \$ 333,061.75 | \$ 333,924.79 | \$ 333,364.43 | \$ 333,269.43 | \$ 332,670.80 | \$ 333,488.27 | \$ 333,333.05 |
| Credit/Debits/Transfers | \$ (892.61) | \$ (952.79) | | \$ 826.54 | \$ 836.56 | \$ 863.04 | \$ 844.29 | \$ 841.43 | \$ 809.63 | \$ 817.47 | \$ 788.42 | \$ 788.08 |
| Change in Value | \$ 1,794.34 | \$ 363.17 | | \$ 468.22 | \$ (1,404.65) | | \$ (1,404.65) | \$ (936.43) | \$ (1,408.26) | \$ - | \$ (943.64) | \$ (946.01) |
| Closing Valuation | \$ 334,420.85 | \$ 333,831.23 | \$ 332,335.08 | \$ 333,629.84 | \$ 333,061.75 | \$ 333,924.79 | \$ 333,364.43 | \$ 333,269.43 | \$ 332,670.80 | \$ 333,488.27 | \$ 333,333.05 | \$ 333,175.12 |

Bank of America Account

| | | | | | | | | | | | | | |
|---------------------------|------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Checking Account | 2687 | \$ 111,965.44 | \$ 121,023.21 | \$ 119,486.95 | \$ 108,264.01 | \$ 100,741.45 | \$ 105,127.12 | \$ 95,420.20 | \$ 84,130.79 | \$ 75,163.14 | \$ 102,895.55 | \$ 103,669.54 | \$ 107,361.49 |
| Credit Card Received | 1820 | \$ 100,637.18 | \$ 91,495.30 | \$ 82,291.52 | \$ 82,260.97 | \$ 82,230.28 | \$ 82,199.73 | \$ 82,169.13 | \$ 82,138.58 | \$ 82,107.98 | \$ 82,172.94 | \$ 49,923.17 | \$ 49,923.99 |
| Special Projects | 1130 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total Cash On Hand | | \$ 212,602.62 | \$ 212,518.51 | \$ 201,778.47 | \$ 190,524.98 | \$ 182,971.73 | \$ 187,326.85 | \$ 177,589.33 | \$ 166,269.37 | \$ 157,271.12 | \$ 185,068.49 | \$ 153,592.71 | \$ 157,285.48 |

County Funds

| | | | | | | | | | | | | | |
|--------------------------------|-------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Tax Account Funds | 42000 | \$ 8,972.77 | \$ 4,676.41 | \$ 43,837.95 | \$ 44,933.48 | \$ 42,891.13 | \$ 43,705.27 | \$ 80,003.63 | \$ 81,822.86 | \$ 84,796.46 | \$ 85,553.40 | \$ 85,448.40 | \$ 92,645.95 |
| Endowment Care | 42002 | \$ 73,163.56 | \$ 73,163.56 | \$ 73,163.56 | \$ 73,231.71 | \$ 73,231.71 | \$ 73,231.71 | \$ 73,333.30 | \$ 73,333.30 | \$ 73,333.30 | \$ 73,433.13 | \$ 72,422.13 | \$ 73,433.13 |
| Land Purchase/Development | 42004 | \$ 961.43 | \$ 961.43 | \$ 961.43 | \$ 962.33 | \$ 962.33 | \$ 962.33 | \$ 963.67 | \$ 963.67 | \$ 963.67 | \$ 964.98 | \$ 964.98 | \$ 964.98 |
| Pre-Need Sales | 42005 | \$ 156,048.20 | \$ 156,048.20 | \$ 156,048.20 | \$ 156,193.55 | \$ 156,193.55 | \$ 156,193.55 | \$ 156,410.23 | \$ 156,410.23 | \$ 188,628.90 | \$ 124,406.89 | \$ 124,406.89 | \$ 124,406.89 |
| Total | | \$ 239,145.96 | \$ 234,849.60 | \$ 274,011.14 | \$ 275,321.07 | \$ 273,278.72 | \$ 274,092.86 | \$ 310,710.83 | \$ 312,530.06 | \$ 347,722.33 | \$ 284,358.40 | \$ 283,242.40 | \$ 291,450.95 |
| Total All Cash Accounts | | \$ 785,169.43 | \$ 781,199.34 | \$ 608,124.69 | \$ 799,475.89 | \$ 789,312.20 | \$ 795,344.50 | \$ 821,664.69 | \$ 812,068.86 | \$ 837,664.25 | \$ 802,915.16 | \$ 770,168.16 | \$ 781,911.55 |

South Kern Cemetery District
 15543 South Vineland Road
 Bakersfield, CA 93307

Aged Receivables [Summary]

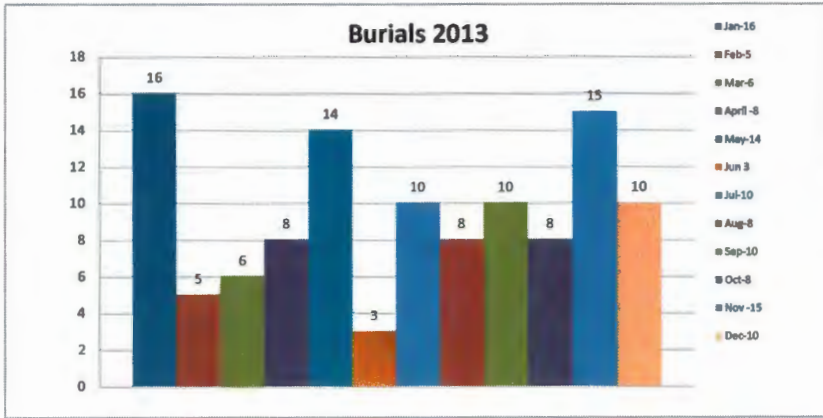
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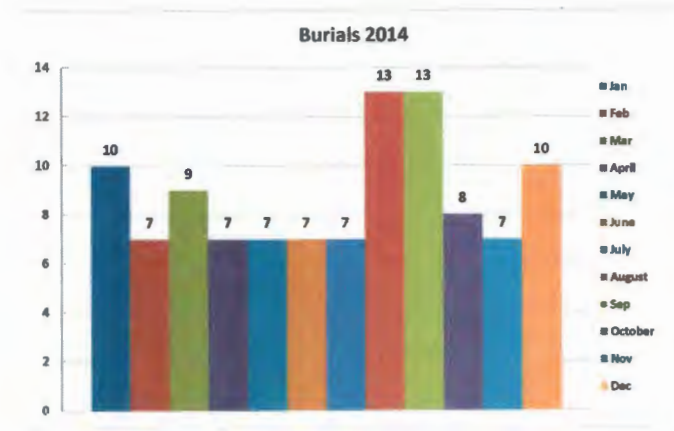
| Name | Total Due | 0 - 90 | 91 - 180 | 181 - 360 | 360+ |
|--------------------------|--------------------|-------------------|-------------------|--------------------|---------------|
| Antonia Lopez Cardenas | \$426.00 | \$0.00 | \$0.00 | \$426.00 | \$0.00 |
| Araceli Duran | \$936.76 | \$0.00 | \$0.00 | \$936.76 | \$0.00 |
| Arbie Darlene Upton | \$299.00 | \$0.00 | \$0.00 | \$299.00 | \$0.00 |
| Carlos Alejandro Larios | \$820.00 | \$0.00 | \$0.00 | \$820.00 | \$0.00 |
| Caryn Diane Claiborne | \$80.00 | \$0.00 | \$0.00 | \$80.00 | \$0.00 |
| Araceli Cervantes Ochoa | \$725.00 | \$725.00 | \$0.00 | \$0.00 | \$0.00 |
| Cesar & Norma Moreno | \$1,400.00 | \$0.00 | \$0.00 | \$1,400.00 | \$0.00 |
| Dora Perez | \$1,312.96 | \$0.00 | \$0.00 | \$1,312.96 | \$0.00 |
| Eddie Gracia | \$1,000.00 | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 |
| Elizabeth Salinas | \$1,041.66 | \$0.00 | \$1,041.66 | \$0.00 | \$0.00 |
| Fernando Hernandez Alvar | \$450.00 | \$0.00 | \$450.00 | \$0.00 | \$0.00 |
| Guadalupe Navarro | \$1,479.50 | \$0.00 | \$0.00 | \$1,479.50 | \$0.00 |
| Herminia Gomez | \$540.00 | \$0.00 | \$0.00 | \$540.00 | \$0.00 |
| Liliana Martinez | \$427.63 | \$0.00 | \$427.63 | \$0.00 | \$0.00 |
| Luis Benavides | \$143.00 | (\$1,857.00) | \$0.00 | \$2,000.00 | \$0.00 |
| Margarita G. Hernandez | \$1,680.00 | \$0.00 | \$0.00 | \$1,680.00 | \$0.00 |
| Marisol G. Cardenas | \$350.00 | \$0.00 | \$0.00 | \$350.00 | \$0.00 |
| Miguel Morales | \$710.00 | \$0.00 | \$0.00 | \$710.00 | \$0.00 |
| Olga Ortiz DelaRosa | \$825.00 | \$0.00 | \$825.00 | \$0.00 | \$0.00 |
| Patricia Amador | \$882.36 | \$0.00 | \$0.00 | \$882.36 | \$0.00 |
| Ramona Sierra | \$182.61 | \$0.00 | \$0.00 | \$182.61 | \$0.00 |
| Rodolfo Gonzalez Zuniga | \$110.00 | \$0.00 | \$110.00 | \$0.00 | \$0.00 |
| Ronald David Calley | \$382.50 | \$382.50 | \$0.00 | \$0.00 | \$0.00 |
| Rosario Zavala | \$310.00 | \$0.00 | \$310.00 | \$0.00 | \$0.00 |
| Salvador & Emelina Herna | \$229.17 | \$0.00 | \$0.00 | \$229.17 | \$0.00 |
| Sauseda Conrado Rodrigu | \$1,404.68 | \$0.00 | \$0.00 | \$1,404.68 | \$0.00 |
| Steven Edward Ward | \$1,120.00 | \$0.00 | \$1,120.00 | \$0.00 | \$0.00 |
| Guadalupe Yolanda Stine | \$888.00 | \$888.00 | \$0.00 | \$0.00 | \$0.00 |
| Susana Gonzalez | \$708.34 | \$0.00 | \$0.00 | \$708.34 | \$0.00 |
| Total: | \$20,864.17 | \$1,138.50 | \$4,284.29 | \$15,441.38 | \$0.00 |
| Aging Percent: | | 5.5% | 20.5% | 74.0% | 0.0% |

South Kern Cemetery District Arvin



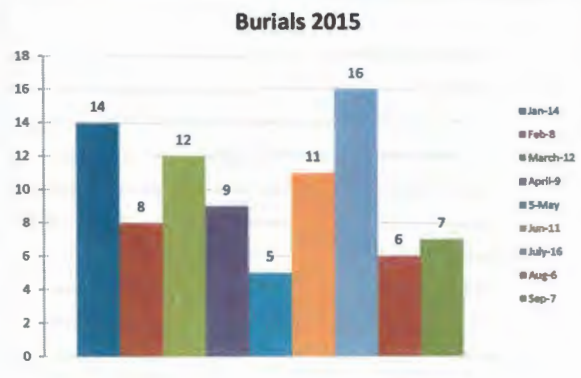
Burials 2013

YT-Single 49
 YT-Double 34
 YT-Cremation 21
 YT-Retirement 1
 YT-Babes 5
 YT-Niche 3
Total 113



Burials 2014

YT-Single 53
 YT-Double 34
 YT-Cremation 15
 YT-Retirement 0
 YT-Babes 1
 YT-Niche 2
Total 105



Burials 2015

YT-Single 53
 YT-Double 19
 YT-Cremation 11
 YT-Retirement 0
 YT-Babes 3
 YT-Niche 2
Total 88

| | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | Average |
|------------------|------|------|------|------|------|------|------|------|---------|
| January | 9 | 7 | 16 | 13 | 15 | 10 | 14 | | 12 |
| February | 9 | 7 | 8 | 9 | 6 | 7 | 8 | | 8 |
| March | 8 | 17 | 6 | 9 | 6 | 9 | 12 | | 10 |
| April | 8 | 8 | 12 | 6 | 8 | 7 | 9 | | 8 |
| May | 10 | 8 | 6 | 7 | 14 | 7 | 5 | | 8 |
| June | 15 | 10 | 11 | 9 | 3 | 7 | 11 | | 9 |
| July | 11 | 9 | 9 | 3 | 10 | 7 | 16 | | 9 |
| August | 12 | 8 | 12 | 6 | 8 | 13 | 6 | | 9 |
| September | 12 | 8 | 14 | 19 | 11 | 13 | 7 | | 12 |
| October | 2 | 8 | 5 | 10 | 7 | 8 | | | 7 |
| November | 11 | 6 | 11 | 15 | 15 | 7 | | | 11 |
| December | 9 | 8 | 11 | 9 | 10 | 10 | | | 10 |
| Total | 118 | 104 | 121 | 118 | 113 | 105 | 85 | | 9 |