



**AGENDA
BOARD OF TRUSTEES MEETING
OF THE SOUTH KERN CEMETERY DISTRICT
ARVIN LIBRARY BOARD ROOM
201 CAMPUS DRIVE ARVIN, CA
TUESDAY JANUARY 19, 2016 AT 5:30 PM**

- 1. Call To Order:**
- 2. Pledge of Allegiance:**
- 3. Roll Call:**
- 4. Public Comments and Communication:** This portion of the meeting is reserved for members of the public desiring to address the Board on any matter not on the agenda and over which the Board has jurisdiction. The Board will receive comments but will not respond or take any action. Any matter may be referred to staff for further review or disposition. The person addressing the Board is asked to state their name and address for the record. Each member addressing the public should limit their comments to two minutes in duration.
- 5. Consent Calendar:** These items are routine and non-controversial. These items are approved in one motion unless a Board member or member of the public removes a particular item.
 - a. Approval of the Bill Paying List for December 2015: \$10,981.76
 - b. Approval and acceptance of minutes:
December 15, 2015 Regular Meeting
 - c. YTD budget report
 - d. Investment, banking, and tax accounts report
 - e. Accounts Receivable Aging Report
 - f. Burial activity report
 - g. Acknowledge receipt of all correspondence
- 6. Nominations and Appointment of Officers:**
 - a. Chairman
 - b. Vice-Chairman
 - c. Secretary

Board Business:

- 7. Report, Discussion, and Possible Approval, RE: The purchase of an Aera-vator turf renovation attachment.**

8. District Manager Report:

- a. Form 700's

9. Board Member Comments:

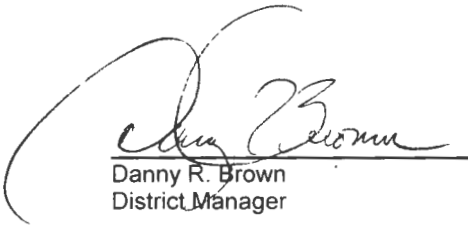
10. Closed Session:

None

11. Adjournment:

Next regular scheduled meeting will be at 5:30PM on February 16, 2016

This is to certify that this agenda was posted at The South Kern Cemetery District Office, 15543 South Vineland Road Bakersfield, CA on January 15, 2016.



Danny R. Brown
District Manager

The South Kern Cemetery District does not discriminate on the basis of disability in the access to, provision of or employment in its programs and activities pursuant to 29 United States Code Section 12132 and California Civil Code Section 54. Information regarding the rights provided under the Americans with Disabilities Act (ADA) may be obtained from the District Office. If you need special assistance to participate in any meeting, please contact the District Office at (661) 845-2540 to make reasonable arrangements to ensure accessibility to this meeting.

South Kern Cemetery District
Profit & Loss by Month
July 2016 through June 2016

	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	BUDGET	
Income															
Income Pre-Need to At-Need	9,960.51	2,403.38	4,178.38	4,603.38	4,843.38	12,085.14							\$ 38,074.17		
At Need Sales															
Services Charge					650.00								\$ 650.00		
Burial Rights	1,920.00	1,280.00	2,880.00	2,240.00	1,920.00	2,560.00							\$ 12,800.00		
Open/Close	3,855.00	945.00	4,340.00	3,115.00	1,885.00	2,630.00							\$ 16,570.00		
Installing Memorials	2,800.00	280.00	2,520.00	2,800.00	1,120.00	1,960.00							\$ 11,480.00		
Handling Fee	1,890.00	640.00	2,315.00	1,890.00	845.00	1,890.00							\$ 9,070.00		
Equipment Services	2,790.00	930.00	3,100.00	2,480.00	1,240.00	2,170.00							\$ 12,710.00		
Liner	3,611.00	703.00	3,631.00	2,999.00	1,593.00	2,554.00							\$ 15,091.00		
Endowment Fund	2,180.00	1,440.00	2,700.00	2,340.00	1,440.00	1,880.00							\$ 12,060.00		
Columbarium Niche						1,030.00							\$ 1,030.00		
Out of District			(\$900.00)		300.00								\$ (600.00)		
At Need Sales - Other													\$ -		
Total At Need Sales	\$ 28,986.51	\$ 8,621.38	\$ 24,764.38	\$ 22,287.38	\$ 15,638.38	\$ 16,574.00							\$ 118,680.03	\$ 220,000.00	53.11%
Pre Need Sales															
Contract Charges	80.00	20.00	20.00	80.00	140.00	40.00							\$ 380.00		
Memorial Setting Fee				560.00		300.00							\$ 860.00		
Endowment	360.00	360.00	(\$597.00)	720.00	720.00	720.00							\$ 2,283.00		
Burial Rights	6,400.00	1,280.00	6,400.00	4,480.00	11,280.00	5,120.00							\$ 34,960.00		
Niche Plaque Etching						75.00							\$ 75.00		
Niche Sales						340.00							\$ 340.00		
Total Niche Sales													\$ -		
Interest on Investment Account			788.08	792.30	707.64	214.83							\$ 2,502.85		
Interest on Bank Account				0.85	0.82	0.85							\$ 2.52		
Interest On County Accounts	\$ (15.32)		0.82	314.27									\$ 299.77		
Property Tax Income	858.17	0.00	7,197.55	2,823.81	3,290.43	44,825.49							\$ 58,795.25		
Legacy Sales	300.00	550.00	2,500.00		300.00	2,450.00							\$ 6,210.00		
Total Fiscal Year Tax Apportionment	942.85	560.00	10,586.45	3,931.03	4,298.89	47,490.97							\$ 67,810.19	\$ 110,000.00	61.65%
Gross Income	\$ 36,769.36	\$ 10,841.38	\$ 41,173.83	\$ 32,038.41	\$ 32,055.27	\$ 82,745.11							\$ 235,623.36	\$ 435,700.00	54.08%
EXPENSE															
District Manager	4,884.80	6,106.00	4,884.80	4,884.80	6,106.00	4,884.00							\$ 31,750.40		
Administrative Assistant	3,076.80	3,846.00	3,076.80	3,293.14	3,846.00	3,076.80							\$ 20,215.54		
Grounds Crew I	2,768.00	3,460.00	2,768.00	2,768.00	3,563.80	2,768.00							\$ 18,095.80		
Grounds Crew II	2,520.00	3,150.00	2,520.00	2,567.25	3,244.50	2,520.00							\$ 16,521.75		
Grounds Crew III	1,328.36	1,488.38	979.13	935.55	1,404.70	1,058.40							\$ 7,194.52		
Board of Trustees Meeting	250.00	200.00	250.00	250.00	250.00	200.00							\$ 1,400.00		
Insurance-Health	2,150.43	4,300.00	2,151.29	2,150.43	2,150.43	2,150.43							\$ 15,053.01		
Insurance-Dental	549.00	569.00	575.94	549.00	549.00	549.00							\$ 3,340.94		
Insurance-Vision	111.92	127.84	120.90	111.92	111.92	111.92							\$ 696.42		
Insurance-Flex Elect	300.00	300.00	300.00	300.00	300.00	300.00							\$ 1,800.00		
Insurance-Life				44.80									\$ 44.80		
Board Per Diem			600.00			300.00							\$ 900.00		
Employee Per Diem	150.00		375.00										\$ 525.00		
CalPERS	1,109.24	2,162.28	2,779.24	807.57	407.55	2,809.01							\$ 10,074.89		
Uniforms	116.28	118.28	116.28	116.28	116.28	148.13							\$ 729.53		
Safety Equipment					24.94								\$ 24.94		
Cellular Allowance	75.00	75.00	75.00	75.00	75.00	75.00							\$ 450.00		
Vehicle Allowance	200.00	200.00	200.00	200.00	200.00	200.00							\$ 1,200.00		
Travel & Training-Trustees	527.10	39.10	255.93	767.50	39.10	-106.74							\$ 1,521.99		
Travel & Training-Employees	1,205.09	(\$625.00)	294.40	268.96	73.36								\$ 1,216.81		
Fuel and Oil	137.31		161.96	169.11									\$ 468.38		
Tree Maintenance					5,000.00								\$ 5,000.00		
Cleaning/Paper Supplies	137.05		29.07										\$ 166.12		
Large Tool Replacement					211.88	215.00							\$ 426.88		
Small Tool Replacement				13.55									\$ 13.55		
Equipment Rental				268.75		238.47							\$ 507.22		

South Kern Cemetery District
Profit & Loss by Month
July 2015 through June 2016

	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL	BUDGET
Equipment Repairs and Maintenance			19.82	(\$97.54)	161.47								\$ 63.75	
Headstone Base			350.00										\$ 350.00	
Liners			5,070.00			1,400.00							\$ 6,470.00	
Vase			749.98										\$ 749.98	
Insecticides and Herbicides	149.30												\$ 149.30	
Marker Equipment, Repair	92.82			426.14	392.82	98.28							\$ 1,010.06	
Maintenance and Grounds Subtotal	\$ 516.48	\$ -	\$ 6,380.83	\$ 780.01	\$ 5,786.17	\$ 1,951.75							\$ 15,395.24	\$ 32,950.00 46.72%
Administration														
Postage		103.75	5.96			101.50							\$ 211.21	
Office Supplies	61.33	102.40			176.30	119.09							\$ 459.12	
Memberships			25.00	1,387.00	360.00								\$ 1,772.00	
County of Kern Admin Fees					108.00								\$ 108.00	
Professional Services-Audit				8,438.13									\$ 8,438.13	
Professional Services-Legal		609.02	463.78										\$ 1,072.80	
Software/Computers	19.99	19.99	19.99	19.99	159.99	59.99							\$ 299.94	
Bank Fee	7.33												\$ 7.33	
Credit Card Processing Fee	123.51	34.54	33.33	149.59	199.47	146.44							\$ 686.88	
Sales Tax	625.00			531.00									\$ 1,156.00	
Payroll Tax-SSI/FICA	1,159.20	1,424.85	1,132.49	1,149.32	1,425.60	1,122.54							\$ 7,414.00	
Insurance-Property Liability			4,821.90										\$ 4,821.90	
Insurance-Workers Comp													\$ -	
Memorial Day Services		100.00											\$ 100.00	
Payroll Processing Fee	130.33		80.22	130.33	40.11	141.83							\$ 522.82	
Administration Subtotal	\$ 2,126.69	\$ 2,394.55	\$ 6,582.67	\$ 11,803.38	\$ 2,469.47	\$ 1,891.39							\$ 27,068.13	\$ 63,500.00 42.63%
Utilities														
AT&T	335.88	173.06	171.71	173.72	173.85	173.85							\$ 1,202.07	
PG&E	622.31	827.88	928.12	839.39	624.48	402.23							\$ 4,244.41	
Alarm Services	30.00	30.00	30.00	30.00	30.00	30.00							\$ 180.00	
Internet Service	79.00	79.00	79.00	79.00	79.00	79.00							\$ 474.00	
Drinking Water	54.79	106.27	87.23	72.55	61.89	54.79							\$ 417.52	
Sanitation Service	176.68	176.68	176.68	176.68	176.68	176.68							\$ 1,060.08	
Utilities Subtotal	\$ 1,298.66	\$ 1,392.69	\$ 1,452.74	\$ 1,371.34	\$ 1,145.90	\$ 916.65							\$ 7,578.08	\$ 15,200.00 49.86%
Capital Outlay														
Grounds/Irrigation	665.81	74.18	25.73	88.57	1,773.67	1,600.00							\$ 4,227.96	
Buildings	37.98				1,723.62	138.51							\$ 1,900.09	
Equipment	398.80	120.05											\$ 518.85	
Vehicles	0.00				60.00	2,200.00							\$ 2,260.00	
Outlay Subtotal	\$ 1,102.59	\$ 194.23	\$ 25.73	\$ 88.57	\$ 1,833.67	\$ 1,738.51							\$ 8,936.41	
Expenses Total	\$ 26,366.42	\$ 29,496.55	\$ 36,764.68	\$ 34,133.48	\$ 35,401.41	\$ 29,542.15							\$ 191,704.69	\$ 435,700.00 44.00%
TOTAL EXPENSE	\$ 26,366.42	\$ 29,496.55	\$ 36,764.68	\$ 34,133.48	\$ 35,401.41	\$ 29,542.15							Total Expense YTD	\$ 191,704.69
TOTAL INCOME	\$ 30,788.28	\$ 10,841.38	\$ 41,178.83	\$ 33,038.41	\$ 32,886.87	\$ 81,788.11							Total Income YTD	\$ 215,823.36
PROFIT (LOSS)	\$ 10,421.86	\$ (18,655.17)	\$ 4,414.15	\$ (2,095.07)	\$ (2,514.54)	\$ 52,245.96							P&L Total YTD	\$ 43,918.67

	1/2015	2/2015	3/2015	4/2015	5/2015	6/2015	7/2015	8/2015	9/2015	10/2015	11/2015	12/2015
Investment Account												
2015-16												
Opening Valuation	\$ 332,335.08	\$ 333,629.84	\$ 333,061.75	\$ 333,924.79	\$ 333,364.43	\$ 333,289.43	\$ 332,670.80	\$ 333,488.27	\$ 333,333.05	\$ 333,175.12	\$ 332,544.84	\$ 331,351.44
Credit/Debits/Transfers	\$ 826.54	\$ 836.56	\$ 863.04	\$ 844.29	\$ 841.43	\$ 809.63	\$ 817.47	\$ 788.42	\$ 788.08	\$ 792.30	\$ 707.64	
Change in Value	\$ 468.22	\$ (1,404.65)	\$ (1,404.65)	\$ (936.43)	\$ (1,404.26)	\$ -	\$ (943.64)	\$ (946.01)	\$ (1,422.58)	\$ (1,301.04)	\$ (254.27)	
Closing Valuation	\$ 333,529.84	\$ 333,041.76	\$ 333,524.75	\$ 333,364.43	\$ 333,269.43	\$ 332,670.80	\$ 332,489.27	\$ 333,333.05	\$ 333,175.12	\$ 332,544.84	\$ 331,351.44	\$ 331,057.17

Bank of America Account

Checking Account	2687	\$ 108,264.01	\$ 100,741.45	\$ 105,127.12	\$ 95,420.20	\$ 84,130.79	\$ 75,163.14	\$ 102,895.55	\$ 103,669.54	\$ 107,361.49	\$ 95,979.69	\$ 76,049.53	\$ 57,204.56
Credit Card Received	1820	\$ 82,260.97	\$ 82,230.28	\$ 82,199.73	\$ 82,169.13	\$ 82,138.58	\$ 82,107.98	\$ 82,172.94	\$ 49,923.17	\$ 49,923.99	\$ 49,924.84	\$ 49,925.66	\$ 49,926.51
Special Projects	1130	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Cash On Hand		\$ 190,524.98	\$ 182,971.73	\$ 187,326.85	\$ 177,589.33	\$ 166,269.37	\$ 157,271.12	\$ 185,068.49	\$ 153,592.71	\$ 157,285.48	\$ 145,904.53	\$ 125,975.19	\$ 107,131.07

County Funds

Tax Account Funds	42000	\$ 44,933.48	\$ 42,891.13	\$ 43,705.27	\$ 80,003.63	\$ 81,822.86	\$ 84,796.46	\$ 85,553.40	\$ 85,448.40	\$ 92,645.95	\$ 95,441.08	\$ 98,623.51	\$ 143,453.50
Endowment Care	42002	\$ 73,231.71	\$ 73,231.71	\$ 73,231.71	\$ 73,333.30	\$ 73,333.30	\$ 73,333.30	\$ 73,433.13	\$ 72,422.13	\$ 73,433.13	\$ 73,540.34	\$ 73,540.34	\$ 73,540.34
Land Purchase/Development	42004	\$ 962.33	\$ 962.33	\$ 962.33	\$ 963.67	\$ 963.67	\$ 963.67	\$ 964.98	\$ 964.98	\$ 964.98	\$ 966.39	\$ 966.39	\$ 966.39
Pre-Need Sales	42005	\$ 156,193.55	\$ 156,193.55	\$ 156,193.55	\$ 156,410.23	\$ 156,410.23	\$ 188,626.90	\$ 124,406.89	\$ 124,406.89	\$ 124,406.89	\$ 124,606.62	\$ 124,606.62	\$ 124,606.62
Total		\$ 275,321.07	\$ 273,278.72	\$ 274,092.86	\$ 310,710.83	\$ 312,530.06	\$ 347,723.33	\$ 284,358.40	\$ 283,242.40	\$ 291,450.95	\$ 294,588.83	\$ 297,737.06	\$ 342,587.05
Total All Cash Accounts		\$ 799,475.89	\$ 789,212.20	\$ 795,344.50	\$ 821,664.89	\$ 812,069.86	\$ 837,664.25	\$ 802,916.16	\$ 770,186.16	\$ 781,911.55	\$ 773,094.00	\$ 785,083.69	\$ 700,756.29

South Kern Cemetery District

15543 South Vineland Road
Bakersfield, CA 93307

Aged Receivables [Summary]

1/11/2016

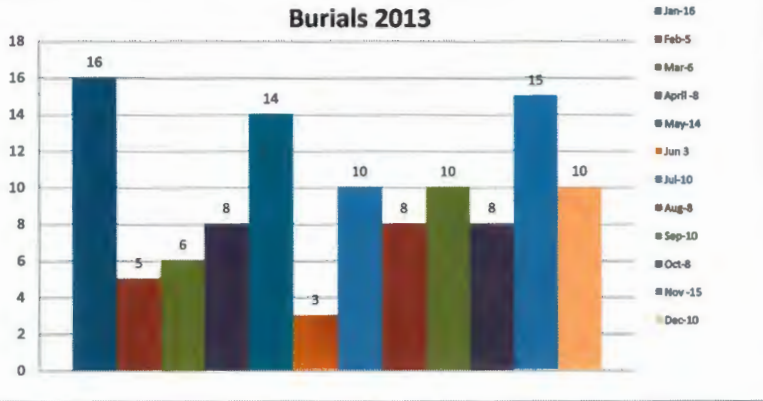
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Name	Total Due	0 - 90	91 - 180	181 - 360	360+
Antonia Lopez Cardenas	\$186.00	\$0.00	\$0.00	\$186.00	\$0.00
Arbie Darlene Upton	\$224.00	\$0.00	\$0.00	\$224.00	\$0.00
Maricarmen Arroyo	\$1,000.00	\$1,000.00	\$0.00	\$0.00	\$0.00
Carlos Alejandro Larios	\$820.00	\$0.00	\$0.00	\$0.00	\$820.00
Araceli Cervantes Ochoa	\$580.00	\$0.00	\$580.00	\$0.00	\$0.00
Cesar & Norma Moreno	\$1,400.00	\$0.00	\$0.00	\$1,400.00	\$0.00
Lora Danley	\$998.75	\$998.75	\$0.00	\$0.00	\$0.00
Dora Perez	\$1,312.96	\$0.00	\$0.00	\$0.00	\$1,312.96
Eddie Gracia	\$1,000.00	\$0.00	\$1,000.00	\$0.00	\$0.00
Eliseo Raya Reyes	\$876.50	\$876.50	\$0.00	\$0.00	\$0.00
Elizabeth Salinas	\$801.66	\$0.00	\$0.00	\$801.66	\$0.00
Epifania De La Rosa	\$510.00	\$510.00	\$0.00	\$0.00	\$0.00
Esmeralda Moreno	\$467.50	\$467.50	\$0.00	\$0.00	\$0.00
Fernando Hernandez Alvar	\$200.00	\$0.00	\$0.00	\$200.00	\$0.00
Guadalupe Gomez	\$2,000.00	\$2,000.00	\$0.00	\$0.00	\$0.00
Guadalupe Navarro	\$1,479.50	\$0.00	\$0.00	\$0.00	\$1,479.50
Herminia Gomez	\$540.00	\$0.00	\$0.00	\$0.00	\$540.00
Amparo Juarez	\$467.50	\$467.50	\$0.00	\$0.00	\$0.00
Liliana Martinez	\$427.63	\$0.00	\$0.00	\$427.63	\$0.00
Margarita G. Hernandez	\$1,680.00	\$0.00	\$0.00	\$1,680.00	\$0.00
Marisol G. Cardenas	\$250.00	\$0.00	\$0.00	\$0.00	\$250.00
Miguel Morales	\$710.00	\$0.00	\$0.00	\$0.00	\$710.00
Ana Mosqueda	\$510.00	\$510.00	\$0.00	\$0.00	\$0.00
Olga Ortiz DelaRosa	\$575.00	\$0.00	\$0.00	\$575.00	\$0.00
Patricia Amador	\$882.36	\$0.00	\$0.00	\$0.00	\$882.36
Ricardo & Margarita Perez	\$1,720.00	\$1,720.00	\$0.00	\$0.00	\$0.00
Ramona Sierra	\$182.61	\$0.00	\$0.00	\$0.00	\$182.61
Agustina Rodriguez	\$510.00	\$510.00	\$0.00	\$0.00	\$0.00
Ronald David Calley	\$297.50	\$0.00	\$297.50	\$0.00	\$0.00
Rosario Zavala	\$210.00	\$0.00	\$0.00	\$210.00	\$0.00
Sauseda Conrado Rodrigu	\$1,404.68	\$0.00	\$0.00	\$0.00	\$1,404.68
Raul Silva	\$410.00	\$410.00	\$0.00	\$0.00	\$0.00
Steven Edward Ward	\$840.00	\$0.00	\$0.00	\$840.00	\$0.00
Guadalupe Yolanda Stine	\$628.00	\$0.00	\$628.00	\$0.00	\$0.00
Susana Gonzalez	\$708.34	\$0.00	\$0.00	\$0.00	\$708.34
Veronica Torres	\$797.50	\$797.50	\$0.00	\$0.00	\$0.00
Emma Vasquez	\$410.00	\$410.00	\$0.00	\$0.00	\$0.00
Total:	\$28,017.99	\$10,677.75	\$2,505.50	\$6,544.29	\$8,290.45
Aging Percent:		38.1%	8.9%	23.4%	29.6%

South Kern Cemetery District Arvin

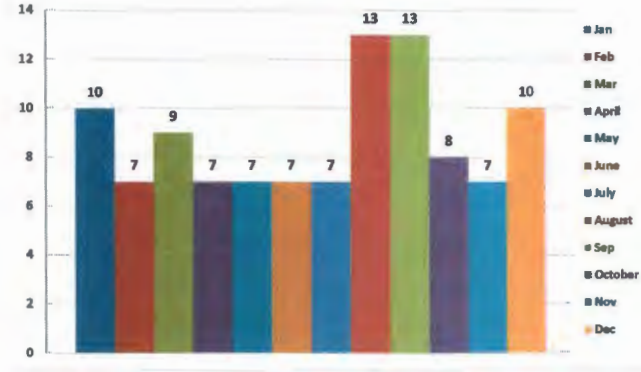
Burials 2013



Burials 2013

YT-Single 49
 YT-Double 34
 YT-Cremation 21
 YT-Retirement 1
 YT-Babes 5
 YT-Niche 3
Total 113

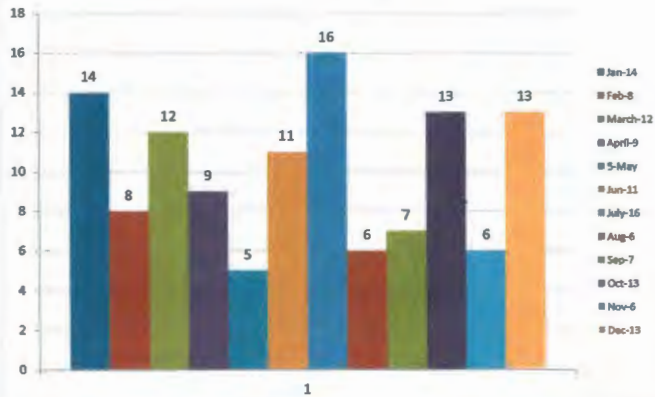
Burials 2014



Burials 2014

YT-Single 53
 YT-Double 34
 YT-Cremation 15
 YT-Retirement 0
 YT-Babes 1
 YT-Niche 2
Total 105

Chart Title



Burials 2015

YT-Single 70
 YT-Double 22
 YT-Cremation 19
 YT-Retirement 0
 YT-Babes 6
 YT-Niche 3
Total 120

	2009	2010	2011	2012	2013	2014	2015	2016	Average
January	9	7	16	13	15	10	14		12
February	9	7	8	9	6	7	8		8
March	8	17	6	9	6	9	12		10
April	8	8	12	6	8	7	9		8
May	10	8	6	7	14	7	5		8
June	15	10	11	9	3	7	11		9
July	11	9	9	3	10	7	16		9
August	12	8	12	6	8	13	6		9
September	12	8	14	19	11	13	7		12
October	2	8	5	10	7	8	13		8
November	11	8	11	15	15	7	6		10
December	9	8	11	9	10	10	13		10
Total	116	104	121	115	113	105	120		9

South Kern Cemetery District

15543 South Vineland Road
Bakersfield, CA 93307

Bills Transection

December 2015

Check	Vendor Name	Amount
3073	Farrell Neelev	\$50.00
3074	Linda Leary	\$50.00
3075	Chandra Mead	\$89.10
3076	Manuel Pantoja	\$50.00
3072	Lowell Edward Chalk, Jr.	\$50.00
3077	Lowell Edward Chalk, Jr.	\$557.60
3078	Lamont Sanitation	\$176.68
3080	Jeff Hulsey	\$2,200.00
3081	Williams Monument	\$75.00
3055	Bank of America Busines	\$313.44
3057	Kern River Power Equipm	\$215.00
3058	Lamont General Store	\$23.28
3059	Office Depot	\$105.65
3060	BSE Rents	\$238.47
3061	PA Security and Video	\$30.00
3062	Blackburn Oil	\$88.19
3063	California Valley Vault	\$1,400.00
3064	Mission Linen Supply	\$148.13
3065	Kaiser Permanente	\$2,150.43
3066	Ready Fresh By Nestle	\$54.79
3067	Applied Technology Grou	\$79.00
3068	AT&T	\$173.85
3069	United Health Care	\$660.92
3070	PG&E	\$402.23
3071	Sunset Monuments	\$1,600.00
	Total	\$10,981.76

South Kern Cemetery District

15543 South Vineland Road

Bakersfield, CA 93307

(661) 845-2540

MINUTES BOARD OF TRUSTEES MEETING OF THE SOUTH KERN CEMETERY DISTRICT ARVIN LIBRARY BOARD ROOM 201 CAMPUS DRIVE ARVIN, CA TUESDAY DECEMBER 15, 2015

1. **Call To Order:** Chairman Neeley called the meeting to order at 5:30 PM
2. **Pledge of Allegiance:** Chairman Neeley led the Pledge of Allegiance
3. **Roll Call:** Chairman Neeley, Vice-Chairman Leary, Trustees Mead, Pantoja and Chalk. All present.
4. **Public Comments and Communication:** This portion of the meeting is reserved for members of the public desiring to address the Board on any matter not on the agenda and over which the Board has jurisdiction. The Board will receive comments but will not respond or take any action. Any matter may be referred to staff for further review or disposition. The person addressing the Board is asked to state their name and address for the record. Each member addressing the public should limit their comments to two minutes in duration.

None

5. **Consent Calendar:** These items are routine and non-controversial. These items are approved in one motion unless a Board member or member of the public removes a particular item.
 - a. Approval of the Bill Paying List for November 2015: \$14,567.33
 - b. Approval and acceptance of minutes:
November 17, 2015 Regular Meeting
 - c. YTD budget report
 - d. Investment, banking, and tax accounts report
 - e. Accounts Receivable Aging Report
 - f. Burial activity report
 - g. Acknowledge receipt of all correspondence

Vice-Chair Leary made a motion to approve the consent calendar. Trustee Chalk seconded the motion. Item is passed 5-0.

Board Business

6. None

7. District Manager Report:

- a. Welcome to new Trustee Lowell Chalk
- b. Thank you to Vice-Chair Leary for the ad on behalf of the District in the Epsilon Tau Master calendar.
- c. CAPC conference in March
- d. SDLF Trustee training in January
- e. Mailing address updates for the Secretary of State filings
- f. Grand Jury report is complete and forwarded for review

8. Board Member Comments:

Trustee Chalk expressed his thanks to the board for their extension of welcome to him.

Chairman Neeley stated he expects big things for the year ahead.

9. Closed Session:

None

10. Adjournment:

A motion to adjourn was made by Vice-Chair Leary. Trustee Mead seconded the motion. Vote to adjourn was 5-0.

Meeting adjourned at 5:50PM

Respectfully Submitted,

Danny R. Brown
District Manager

MEMORANDUM

ITEM 7

SOUTH KERN CEMETERY DISTRICT

TO: Honorable Chairman and Board Members

FROM: Danny Brown, District Manager

DATE: January 19, 2016

RE: Report, Discussion, and Possible Approval, RE: The purchase of an Aera-vator turf renovation attachment.

Background: The district has been borrowing equipment to renovate the turf for two years. With the current budget cycle, the district is in a sound fiscal climate that has presented an opportunity to acquire an Aera-Vator. This will allow aeration as needed throughout the year and not just once in the winter.

Summary: The absorption of nutrients and irrigation is enhanced when the turf is aerated and thatched. This equipment takes care of both tasks and the Grasshopper has been retrofitted in order to accommodate the quick detach/attachment of implements.

Budget Impact: \$6,444.63. Budgeted for item under capital outlay

Discussion: Staff requests board direction regarding this item

KERN RIVER POWER EQUIPMENT INC
 108 N CHESTER AVE
 BAKERSFIELD , CA 93308
 Phone: 661-399-5783
 Fax: 661-399-2128
 Website: kernriverpoweronline.com

Quotation

Quote # : 57814

Generated on 1/8/2016 9:51:45 AM

Bill To:

SOUTH KERN CEMETERY DISTRICT
 15543 S.VINELAND RD.
 BAKERSFIELD, CA 93307

Ship To:

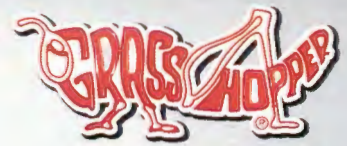
SOUTH KERN CEMETERY DISTRICT
 15543 S.VINELAND RD.
 BAKERSFIELD, CA 93307
 Phone: 661-845-2540

Part	Description	Qty	Price	Disc	Subtotal	Tax	Total
GRH 533452	AERA-VATOR - 660	1.00	5995.00	0.00	5995.00	449.63	6444.63

Subtotal:	\$5,995.00
Tax:	\$449.63
Misc Charges:	\$0.00
Misc Tax:	\$0.00
Handling:	\$0.00
Total:	\$6,444.63

THIS QUOTE IS GOOD FOR 30 DAYS.

AERA-VATOR™



IT'S SO MUCH MOWER®



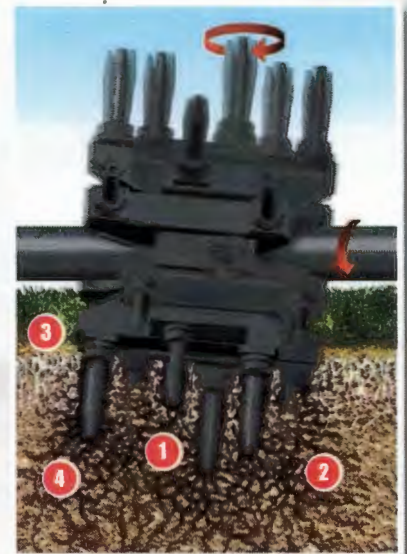
Aerate and loosen compacted soil in 1/4 the time and with 1/4 the labor.

Your Aeration Production Solution

A PTO-driven AERA-vator™ for your Grasshopper FrontMount™ power unit will **aerate and loosen compacted soil in 1/4 the time and with 1/4 the labor** it takes with walk-behind aerators.

- No cores to clean up; turf is ready for use immediately
- Conserves water; no prior irrigation necessary; the harder and drier the soil, the better
- Increases water absorption up to four times compared to compacted turf areas
- Creates more resilient playing field surfaces by loosening subsurface soil
- Improves seed germination with better seed-to-soil contact for excellent results when overseeding
- Reduces frequency and amounts of fertilizer applications due to improved absorption of nutrients

- 1 The timed, vibrating tines of the AERA-vator™ fracture the soil to **relieve compaction** between the holes both sideways and downward.
- 2 Additional pore space under the surface provides **enhanced root growth**. Because compaction can take place at different depths, Grasshopper's variable depth control through ground speed ensures that **aeration takes place at all levels of the turf's root zone**.
- 3 The AERA-vator™ provides effective aeration with **minimal surface disruption**. There are **no cores to clean up**, and **turf is ready for use immediately after treatment**.
- 4 Tines penetrate the soil with no slicing or cutting action to **preserve delicate turf grass roots and stimulate future growth**.



We aerated 23 acres of hard, unprepared turf in eight hours with the AERA-vator™. It would have taken 46 hours to do with a walk-behind.

Jody O'Donnell
LMI Landscapes, Dallas, TX

Learn more at grasshoppermower.com/aerate.

AERA-vator™ Soil Conditioner

Promote healthier turf with the AERA-vator™

The AERA-vator™ is perfect for aerating established turf, preparing bare ground for sodding or seeding, and cultivating a plant bed without destroying the mulch.

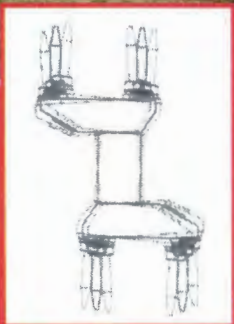
- Stimulates thatch decomposition with the scattering of loose soil
- Oscillating steel tines can loosen traffic-packed pathways and areas containing small rocks and obstructions that would damage other units
- Creates less subsoil compaction and penetrates harder soils than aerators weighing twice as much
- Encourages root growth and absorption of water, air, nutrients and fertilizers
- Loads and unloads easily for efficient transport to multiple job sites
- QuikConverter™ Implement System makes the switch between AERA-vator™ and DuraMax® deck or other implements quick and easy



AERA-vator™ Soil Conditioner Specifications

	60"	40"
Order #	533452	533442
Total Width	66" (167.6 cm)	45" (114.3 cm)
Working Width	60" (152.4 cm)	40" (101.6 cm)
Height	16" (40.6 cm)	16" (40.6 cm)
Tines	144	96
Density	1/2" x 3-1/4" (1.27 x 8.3 cm) forged/hardened steel, replaceable	
Side-to-side Tine Travel	81 holes per square yard (93 holes per square meter)	
Uncrated Weight	450 lbs. (204 kg)	300 lbs.* (136 kg)
Crated Weight	600 lbs. (272 kg)	400 lbs.* (182 kg)
Counterweight Required	100 lbs. (45.4 kg)	50 lbs. (22.7 kg)**
Lift Required	Hydraulic	Electric or hydraulic
Lift Kit Part #	N/A	503317 electric or 503324 hydraulic
Compatibility	Models equipped with hydraulic lift Model 620T or any 700 or 900 Series Power Unit	

* Includes electric lift
** Not required on 900 Series



The timed, forged-steel tines of the AERA-vator™ vibrate rapidly to penetrate and fracture hard, dry soil, relieving compaction and improving oxygen content and soil texture.



Scan this code for instant access to videos, user stories and more!



Grasshopper's True ZeroTurn™ maneuverability allows the AERA-vator™ to operate in small yards and alcove areas where other aerators cannot reach. Simply engage the lift before executing zero-radius turns and close maneuvers.

Models may be shown with optional equipment.

All specifications and information contained herein are subject to change without notice. FrontMount, QuikConverter and True ZeroTurn are trademarks and DuraMax, Grasshopper, the Grasshopper logo and It's So Much Mower are registered trademarks of the Grasshopper Company. All other products are trademarks or registered trademarks of their respective holders.

The Grasshopper Company • One Grasshopper Trail • P.O. Box 637 • Moundridge, KS • 67107 U.S.A.

T: 620-345-8621 • F: 620-345-2301 grasshoppermower.com



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